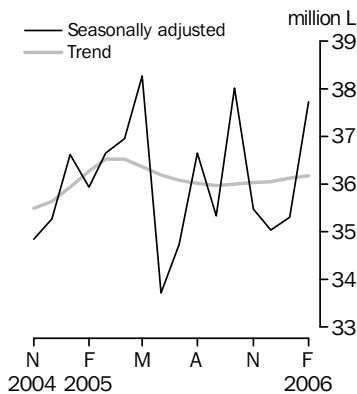


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 6 APR 2006

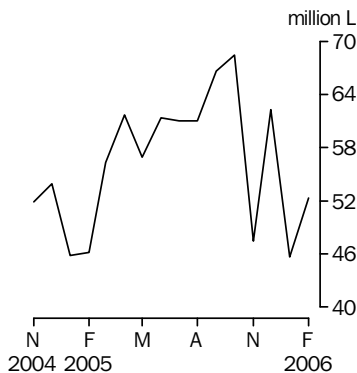
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

## KEY FIGURES

	Feb 2006 '000 L	Jan 2006 to Feb 2006 % change	Feb 2005 to Feb 2006 % change
<b>TREND ESTIMATES</b>			
<b>Australian produced wine</b>			
Domestic wine sales	36 183	0.1	-0.3
White table wine sales	17 628	0.1	0.5
Red and rosé table wine sales	13 059	0.4	-1.3

## SEASONALLY ADJUSTED

<b>Australian produced wine</b>			
Domestic wine sales	37 729	6.9	5.0
White table wine sales	18 426	6.4	7.1
Red and rosé table wine sales	13 677	8.9	6.2

## KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 0.1% in February 2006.
- The trend estimate for domestic sales of white table wine increased 0.1% in February 2006, the fourth consecutive monthly increase. The trend for red and rosé table wine increased for the third consecutive month, up 0.4% in February 2006.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 37.7 million litres in February 2006, an increase of 6.9% on January 2006.
- The seasonally adjusted estimate for domestic sales of white table wine increased 6.4% on January 2006, while red and rosé table wine increased 8.9%.

### ORIGINAL ESTIMATES

- In original terms, 31.0 million litres of Australian produced wine were sold domestically by winemakers in February 2006, an increase of 41.2% on January 2006 and 5.5% on February 2005.
- Exports of Australian produced wine increased 14.6% on January 2006 to 52.3 million litres in February 2006. Australia exported 701.1 million litres with a value of \$2.8 billion in the twelve months ending February 2006, an increase of 7.8% in volume and 1.5% in value over the corresponding period to February 2005.

## NOTES

### FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
March 2006	8 May 2006
April 2006	5 June 2006
May 2006	4 July 2006
June 2006	4 August 2006
July 2006	4 September 2006
August 2006	4 October 2006

### CHANGES IN THIS ISSUE

This issue contains revisions to domestic sales data from July 2005 to February 2006 due to an update in the number of winemaking enterprises that are within the scope of the 'Sales of Australian Wine by Winemakers' collection. For more information, users should refer to paragraphs 2 and 3 of the Explanatory Notes.

### DATA NOTES

There are no data notes in this issue.

### ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

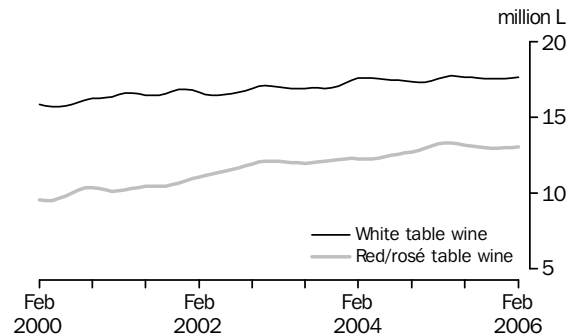
Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

## TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 0.1% on January 2006 and 0.5% on February 2005. The trend estimate for total red and rosé wine sales increased 0.4% on January 2006, but decreased 1.3% on February 2005.

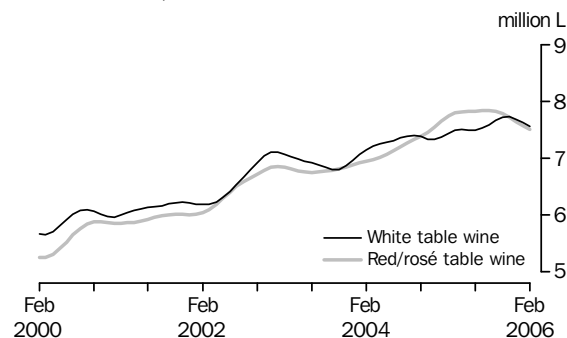
### TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend



## TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 1.0% on January 2006, but increased 1.6% on February 2005. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 0.8% on January 2006 and 3.1% on February 2005.

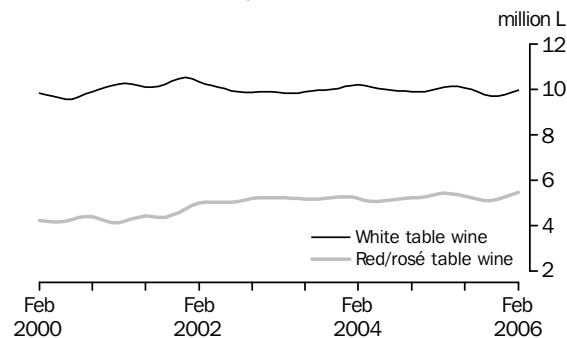
### TABLE WINE, Glass container less than 2 litres: Trend



## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 0.9% on January 2006, but decreased 0.7% on February 2005. The trend estimate for red and rosé wine in soft packs increased 1.9% on January 2006 and 1.2% on February 2005.

### TABLE WINE, Soft pack containers: Trend

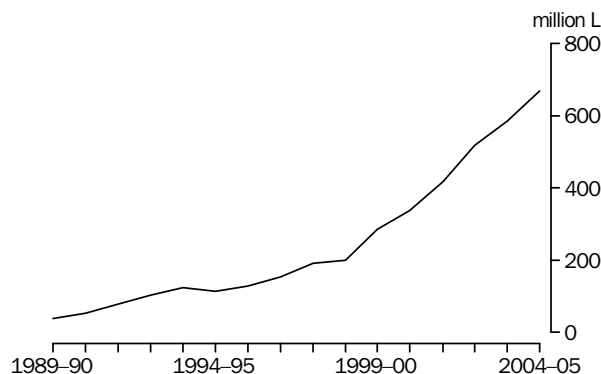


# EXPORTS OF AUSTRALIAN PRODUCED WINE

## ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last fifteen years. In 1989–90, 38.1 million litres of wine were exported. Exports gradually grew over the next three years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports continued to rise in 2003–04 reaching 584.3 million litres, a 12.7% increase on 2002–03. In 2004–05 exports totalled 669.7 million litres, an increase of 14.6% on 2003–04.

EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



## EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 52.3 million litres of Australian produced wine were exported in February 2006, an increase of 14.6% on January 2006 and 13.3% on February 2005. In February 2006, 19.4 million litres of Australian produced white table wine were exported, an increase of 19.3% on January 2006 and 30.6% on February 2005. Australia exported 31.8 million litres of Australian produced red and rosé table wine in February 2006, an increase of 11.9% on January 2006 and 6.0% on February 2005.

EXPORTS OF TABLE WINE BY TYPE: **Original**

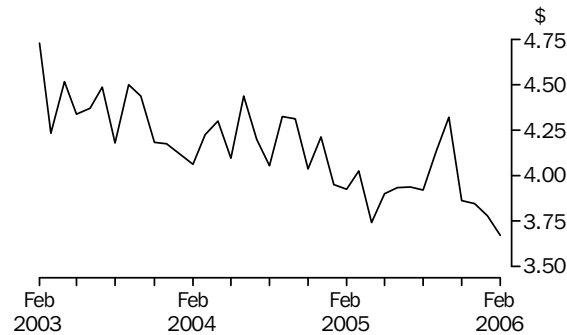


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, 52.3 million litres of wine valued at \$192.0m were exported in February 2006, an increase of 14.6% in quantity and 11.2% in value on January 2006. The average value of Australian wine exported in February 2006 was \$3.67 per litre, down from \$3.93 per litre in February 2005, and \$3.78 per litre in January 2006.

#### UNIT VALUE OF WINE EXPORTS: Original



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

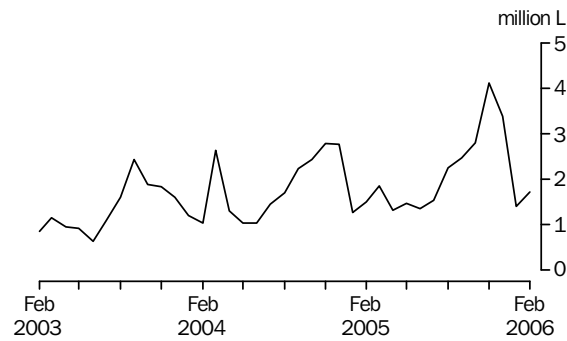
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For February, the value reported by the ABS was \$192.0m, while the AWBC value was \$198.5m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

# IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.7 million litres of wine, valued at \$15.0 million were imported in February 2006, an increase of 23.0% in quantity and 6.1% in value on January 2006. The average value of wine imports cleared for home consumption in February 2006 was \$8.72 per litre, up from \$7.90 per litre in February 2005.

### WINE IMPORTS CLEARED: Original



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2005 shows that wine available for consumption in Australia increased 2.2% on the same quarter in 2004. Domestic sales of Australian wine increased 0.5%, and wine imports increased 29.0%. Total disposals of Australian produced wine increased by 3.6% on the same quarter in 2004 with exports increasing by 6.0%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
Dec Qtr 2004	125 801	7 984	133 785	168 182	293 983
Dec Qtr 2005	r126 394	r10 303	r136 697	r178 203	r304 597

r revised

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
<b>2002-03</b>	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	<b>402 479</b>
<b>2003-04</b>	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	<b>417 378</b>
<b>2004-05</b>	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	<b>430 131</b>
<b>2005</b>									
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	<b>29 355</b>
March	7 778	11 400	19 262	7 407	5 173	12 660	31 921	4 706	<b>36 627</b>
April	7 342	9 958	17 402	7 435	5 769	13 320	30 722	5 106	<b>35 828</b>
May	7 100	10 884	18 032	8 951	6 113	15 109	33 141	4 810	<b>37 951</b>
June	6 213	7 886	14 237	8 116	4 949	13 132	27 369	4 462	<b>31 831</b>
July	r6 885	9 874	r16 829	r8 811	6 252	r15 132	r31 961	r5 042	<b>r37 003</b>
August	r7 162	10 566	r17 819	r8 654	r6 440	r15 141	r32 961	5 213	<b>r38 174</b>
September	r8 104	r9 703	r17 917	r8 679	r5 514	r14 284	r32 201	r5 794	<b>r37 995</b>
October	r8 760	r9 686	r18 530	r8 111	r5 452	r13 614	r32 144	r7 499	<b>r39 643</b>
November	r10 815	r11 575	r22 502	r10 105	r5 733	r15 950	r38 452	8 004	<b>r46 456</b>
December	r9 557	r9 559	r19 294	r8 154	r4 555	r12 779	r32 074	8 221	<b>r40 295</b>
<b>2006</b>									
January	r5 017	r7 199	r12 318	r3 744	r2 794	r6 570	r18 887	3 048	<b>r21 936</b>
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	<b>30 972</b>
SEASONALLY ADJUSTED									
<b>2005</b>									
February	7 237	9 892	17 204	7 661	5 197	12 873	30 077	5 866	<b>35 943</b>
March	7 539	10 310	17 933	7 875	5 123	13 183	31 116	5 537	<b>36 653</b>
April	7 802	9 973	17 853	7 808	5 561	13 448	31 301	5 646	<b>36 947</b>
May	7 796	10 858	18 709	8 276	5 685	14 057	32 766	5 503	<b>38 269</b>
June	7 343	8 388	15 855	7 667	4 868	12 592	28 447	5 276	<b>33 723</b>
July	7 005	9 559	16 663	7 744	5 115	12 930	29 593	5 148	<b>34 741</b>
August	7 536	10 677	18 334	7 949	5 188	13 165	31 499	5 162	<b>36 661</b>
September	7 651	9 422	17 192	7 760	4 986	12 824	30 016	5 319	<b>35 335</b>
October	8 520	9 663	18 286	7 941	5 386	13 371	31 657	6 360	<b>38 017</b>
November	7 567	9 655	17 337	7 791	5 074	12 978	30 315	5 167	<b>35 482</b>
December	7 335	9 544	16 974	7 596	5 071	12 732	29 706	5 325	<b>35 031</b>
<b>2006</b>									
January	7 491	9 688	17 317	7 302	5 197	12 555	29 872	5 425	<b>35 297</b>
February	7 715	10 573	18 426	7 671	5 881	13 677	32 103	5 626	<b>37 729</b>
TREND									
<b>2005</b>									
February	7 439	10 018	17 532	7 747	5 390	13 237	30 769	5 511	<b>36 280</b>
March	7 498	10 087	17 660	7 802	5 428	13 324	30 984	5 537	<b>36 521</b>
April	7 505	10 132	17 716	7 816	5 415	13 313	31 029	5 491	<b>36 520</b>
May	7 494	10 127	17 708	7 820	5 358	13 245	30 953	5 414	<b>36 367</b>
June	7 494	10 073	17 664	7 825	5 289	13 169	30 833	5 353	<b>36 186</b>
July	7 527	9 995	17 627	7 839	5 226	13 116	30 743	5 339	<b>36 082</b>
August	7 586	9 883	17 579	7 843	5 162	13 058	30 637	5 374	<b>36 011</b>
September	7 661	9 770	17 543	7 827	5 112	12 998	30 541	5 434	<b>35 975</b>
October	7 719	9 704	17 536	7 786	5 121	12 974	30 510	5 490	<b>36 000</b>
November	7 726	9 701	17 541	7 721	5 179	12 973	30 514	5 517	<b>36 031</b>
December	7 682	9 756	17 555	7 645	5 258	12 983	30 538	5 516	<b>36 054</b>
<b>2006</b>									
January	7 629	9 857	17 609	7 573	5 353	13 013	30 622	5 507	<b>36 129</b>
February	7 555	9 946	17 628	7 509	5 455	13 059	30 687	5 496	<b>36 183</b>

r revised

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation (a)</i>	<i>Sparkling bulk fermentation (a)</i>	<i>Carbonated</i>	<i>Other wine products (b)</i>	<i>Vermouth</i>	<i>Brandy (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>2002-03</b>	344 465	20 842	22 991	8 627	2 799	2 498	252	651
<b>2003-04</b>	355 037	21 201	21 555	13 121	3 468	2 738	255	618
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005</b>								
February	25 470	1 203	1 187	1 022	314	141	17	30
March	31 921	1 486	1 507	1 162	350	186	16	37
April	30 722	1 711	1 451	1 074	640	213	16	40
May	33 141	1 800	1 440	1 095	255	204	16	47
June	27 369	1 777	1 231	982	273	184	15	41
July	r31 961	2 107	1 453	876	332	258	16	49
August	r32 961	1 891	1 576	1 159	299	272	16	54
September	r32 201	r1 498	2 162	r1 490	398	229	17	47
October	r32 144	r1 739	3 089	2 052	374	227	18	52
November	r38 452	r1 552	r3 134	2 448	574	278	17	54
December	r32 074	r1 532	3 342	2 513	485	330	20	73
<b>2006</b>								
January	r18 887	r854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30

r revised

(a) Spritzig table wines are included with table wine.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

(c) Quantities on which excise duty was paid.



## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2002-03</b>	2 227	4 075	320	8 856	5 369	<b>20 842</b>
<b>2003-04</b>	2 041	4 296	377	9 042	5 447	<b>21 201</b>
<b>2004-05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005</b>						
February	105	193	18	542	345	<b>1 203</b>
March	123	259	23	713	369	<b>1 486</b>
April	167	304	28	789	423	<b>1 711</b>
May	161	341	25	837	436	<b>1 800</b>
June	149	336	60	826	405	<b>1 777</b>
July	204	424	32	951	496	<b>2 107</b>
August	137	439	31	884	399	<b>1 891</b>
September	140	301	27	641	388	<b>r1 498</b>
October	252	r345	34	607	r502	<b>r1 739</b>
November	132	r364	29	719	308	<b>r1 552</b>
December	r153	410	55	r608	306	<b>r1 532</b>
<b>2006</b>						
January	91	151	r20	389	203	<b>r854</b>
February	103	173	16	545	295	<b>1 133</b>

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table (b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
<b>2002-03</b>	193 736	312 881	506 617	3 034	7 933	1 010	<b>518 595</b>
<b>2003-04</b>	206 487	364 767	571 254	2 512	9 805	749	<b>584 319</b>
<b>2004-05</b>	233 898	420 615	654 513	2 069	12 445	693	<b>669 720</b>
<b>2004</b>							
December	16 414	35 846	52 260	309	1 317	37	<b>53 923</b>
<b>2005</b>							
January	15 422	29 729	45 151	168	463	79	<b>45 861</b>
February	14 862	29 991	44 853	172	1 092	68	<b>46 184</b>
March	18 107	37 134	55 241	134	834	107	<b>56 316</b>
April	20 496	40 041	60 536	217	906	16	<b>61 675</b>
May	20 079	35 930	56 009	186	651	42	<b>56 889</b>
June	23 982	36 376	60 357	198	727	39	<b>61 321</b>
July	21 471	38 553	60 023	138	817	37	<b>61 015</b>
August	23 825	36 054	59 880	204	900	54	<b>61 037</b>
September	24 618	40 273	64 891	167	1 578	28	<b>66 663</b>
October	25 177	40 577	65 754	151	2 524	49	<b>68 478</b>
November	16 442	29 297	45 739	165	1 473	80	<b>47 458</b>
December	r22 376	r38 332	r60 708	231	1 274	54	<b>r62 267</b>
<b>2006</b>							
January	r16 274	r28 397	r44 671	196	684	98	<b>r45 649</b>
February	19 417	31 787	51 205	258	828	17	<b>52 307</b>
VALUE (c) (\$'000)							
<b>2002-03</b>	788 239	1 561 361	2 349 600	18 266	48 934	6 346	<b>2 423 145</b>
<b>2003-04</b>	793 900	1 628 008	2 421 908	13 665	53 346	4 740	<b>2 493 659</b>
<b>2004-05</b>	843 033	1 787 050	2 630 083	12 653	67 502	4 910	<b>2 715 149</b>
<b>2004</b>							
December	62 804	154 406	217 210	1 918	7 552	388	<b>227 068</b>
<b>2005</b>							
January	57 065	120 577	177 643	848	2 256	400	<b>181 146</b>
February	54 175	120 823	174 998	847	5 025	439	<b>181 308</b>
March	64 966	155 151	220 116	1 112	4 672	731	<b>226 632</b>
April	71 325	153 330	224 655	1 087	4 975	153	<b>230 870</b>
May	70 136	146 349	216 485	1 174	3 834	414	<b>221 907</b>
June	75 410	160 712	236 122	1 086	3 910	207	<b>241 326</b>
July	76 664	158 133	234 797	1 055	4 275	264	<b>240 391</b>
August	81 746	151 005	232 751	1 262	5 049	324	<b>239 387</b>
September	87 510	177 864	265 374	1 242	8 394	211	<b>275 220</b>
October	94 488	185 816	280 304	1 802	13 397	302	<b>295 804</b>
November	52 721	121 314	174 035	1 093	7 820	425	<b>183 373</b>
December	r71 980	r157 252	r229 232	1 386	8 521	430	<b>r239 569</b>
<b>2006</b>							
January	r56 677	r111 137	r167 814	r758	3 684	r382	<b>r172 637</b>
February	59 847	125 657	185 503	1 306	5 055	161	<b>192 025</b>

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
<b>2002-03</b>	21	172	557	9 570
<b>2003-04</b>	11	323	540	10 425
<b>2004-05</b>	18	913	519	9 054
<b>2004</b>				
December	—	18	74	1 387
<b>2005</b>				
January	5	49	35	650
February	1	154	29	496
March	—	62	32	465
April	—	27	29	507
May	1	18	31	512
June	1	140	49	744
July	5	170	37	579
August	2	56	44	966
September	1	12	55	838
October	4	113	37	r794
November	9	378	57	1 054
December	4	269	55	1 179
<b>2006</b>				
January	3	r61	43	710
February	2	380	30	387

— nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

## EXPORTS AND IMPORTS, Selected countries(a)—February 2006

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	7 574	11 365	18 939	109	384	—	19 432	71 132
United States of America	3 836	6 784	10 620	59	168	—	10 847	49 315
New Zealand	1 660	989	2 649	16	51	1	2 718	7 063
Canada	838	2 374	3 212	31	18	—	3 261	13 953
Germany, Federal Republic of	1 591	2 230	3 821	10	1	—	3 832	8 477
Netherlands	792	1 335	2 127	13	7	—	2 147	6 530
Denmark	162	1 306	1 468	—	2	—	1 470	3 076
Ireland	438	598	1 035	—	17	—	1 052	4 558
Sweden	131	540	672	—	8	—	680	3 255
Belgium	383	795	1 178	—	21	—	1 199	2 661
Japan	722	392	1 114	—	60	1	1 176	3 914
Switzerland	32	106	138	1	—	—	139	645
France	319	421	740	—	—	3	742	1 065
Singapore	59	627	685	—	27	—	713	3 335
Norway	31	164	195	—	7	—	202	741
Hong Kong	46	161	207	—	4	—	211	1 300
Malaysia	31	131	161	—	1	—	162	1 471
Finland	27	116	143	—	—	—	144	564
Thailand	33	80	113	1	6	—	119	830
United Arab Emirates	201	194	395	2	10	—	407	1 482
Total other countries(e)	512	1 072	1 584	14	36	11	1 645	6 628
<b>Total all countries</b>	<b>19 417</b>	<b>31 787</b>	<b>51 205</b>	<b>258</b>	<b>828</b>	<b>17</b>	<b>52 307</b>	<b>192 025</b>
IMPORTS (f)								
New Zealand	642	44	686	—	7	—	693	6 858
Italy	62	189	251	—	63	28	342	1 687
France	34	41	75	—	231	—	306	5 152
Spain	13	77	90	1	23	—	114	340
Portugal	9	91	100	—	—	14	115	325
United Kingdom	—	—	—	—	—	—	—	9
Germany, Federal Republic of	7	—	7	—	—	18	26	155
Greece	5	6	11	—	—	2	13	40
Total other countries(e)	42	46	87	—	1	19	107	398
<b>Total all countries</b>	<b>812</b>	<b>495</b>	<b>1 307</b>	<b>2</b>	<b>325</b>	<b>82</b>	<b>1 716</b>	<b>14 963</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
<b>2002-03</b>	33 499	290 011	7 249	9 152	175 321	3 364	<b>518 595</b>	281 933
<b>2003-04</b>	28 615	322 546	9 333	12 398	207 970	3 457	<b>584 319</b>	313 948
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2004</b>								
December	1 901	25 359	1 176	1 352	23 802	333	<b>53 923</b>	25 006
<b>2005</b>								
January	1 438	24 481	646	1 105	17 975	217	<b>45 861</b>	24 000
February	1 571	27 828	712	1 355	14 277	441	<b>46 184</b>	27 243
March	2 075	28 610	1 389	1 350	22 474	418	<b>56 316</b>	28 189
April	2 010	35 282	855	1 523	21 521	485	<b>61 675</b>	34 773
May	2 194	26 465	2 747	1 222	23 840	421	<b>56 889</b>	25 908
June	1 902	36 926	795	1 512	19 831	355	<b>61 321</b>	36 289
July	2 695	36 786	682	1 399	18 967	487	<b>61 015</b>	36 257
August	1 500	36 407	743	1 898	20 191	298	<b>61 037</b>	35 526
September	2 889	40 392	1 034	1 560	20 466	321	<b>66 663</b>	40 055
October	3 058	40 231	1 063	1 479	22 219	428	<b>68 478</b>	39 627
November	3 309	19 735	1 120	1 667	21 260	367	<b>47 458</b>	19 304
December	1 640	28 680	1 095	2 600	r27 840	413	<b>r62 267</b>	28 036
<b>2006</b>								
January	r1 129	r25 267	599	r875	r17 409	371	<b>r45 649</b>	r24 843
February	2 876	31 837	1 060	1 756	14 132	646	<b>52 307</b>	31 362
VALUE (d) (\$'000)								
<b>2002-03</b>	107 376	1 184 324	52 246	57 470	1 007 724	14 006	<b>2 423 145</b>	1 141 847
<b>2003-04</b>	106 839	1 165 185	61 869	74 274	1 071 017	14 474	<b>2 493 659</b>	1 133 062
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2004</b>								
December	8 681	90 037	6 977	7 993	111 913	1 467	<b>227 068</b>	88 247
<b>2005</b>								
January	4 400	89 112	4 409	6 032	76 149	1 044	<b>181 146</b>	87 199
February	5 785	92 813	5 156	6 894	69 028	1 632	<b>181 308</b>	90 393
March	7 801	93 948	6 613	8 258	108 074	1 937	<b>226 632</b>	92 312
April	7 920	112 579	6 815	8 424	93 252	1 880	<b>230 870</b>	110 401
May	8 712	91 115	5 866	6 211	108 189	1 813	<b>221 907</b>	88 772
June	8 037	116 334	5 163	7 321	103 086	1 385	<b>241 326</b>	113 602
July	10 044	124 810	4 750	8 013	90 812	1 961	<b>240 391</b>	121 340
August	6 414	125 828	5 378	9 617	90 609	1 541	<b>239 387</b>	122 433
September	10 627	142 941	6 480	8 731	104 596	1 845	<b>275 220</b>	140 775
October	14 244	152 319	6 670	8 614	111 312	2 645	<b>295 804</b>	149 187
November	14 132	64 036	7 779	9 146	86 401	1 879	<b>183 373</b>	62 451
December	6 844	92 299	7 316	11 543	r119 674	1 892	<b>r239 569</b>	90 232
<b>2006</b>								
January	r4 180	r83 592	4 393	r4 885	r73 751	1 837	<b>r172 637</b>	r81 508
February	7 621	104 840	6 061	7 512	63 395	2 596	<b>192 025</b>	103 001

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

## IMPORTS CLEARED (a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2002-03</b>	4 929	4 844	2 728	501	463	400	368	357	2 523	<b>17 112</b>
<b>2003-04</b>	5 629	4 672	3 064	564	621	20	354	313	3 501	<b>18 737</b>
<b>2004-05</b>	9 479	4 937	3 492	684	418	31	448	285	2 364	<b>22 139</b>
<b>2004</b>										
December	1 055	580	510	84	44	1	51	39	398	<b>2 761</b>
<b>2005</b>										
January	584	328	151	34	21	—	34	34	79	<b>1 264</b>
February	665	438	230	32	23	—	22	7	83	<b>1 500</b>
March	905	356	234	73	60	—	66	18	133	<b>1 845</b>
April	607	247	247	15	21	6	41	10	133	<b>1 326</b>
May	695	255	196	100	23	2	48	20	131	<b>1 469</b>
June	545	257	352	11	33	—	27	36	94	<b>1 355</b>
July	553	491	255	24	42	1	25	32	108	<b>1 531</b>
August	1 104	527	278	77	76	2	29	27	126	<b>2 245</b>
September	1 419	448	322	120	26	4	50	17	56	<b>2 463</b>
October	1 374	629	427	10	39	7	60	10	240	<b>2 796</b>
November	1 951	933	690	100	71	18	39	26	294	<b>4 121</b>
December	r1 962	526	489	117	185	1	19	23	63	<b>r3 386</b>
<b>2006</b>										
January	454	289	402	36	106	—	37	13	58	<b>1 395</b>
February	693	342	306	114	115	—	26	13	107	<b>1 716</b>

— nil or rounded to zero (including null cells)  
r revised

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
<b>2002-03</b>	6 446	4 624	11 070	190	3 851	2 001	<b>17 112</b>
<b>2003-04</b>	7 703	4 114	11 817	734	4 787	1 399	<b>18 737</b>
<b>2004-05</b>	10 502	4 280	14 782	253	5 187	1 918	<b>22 139</b>
<b>2004</b>							
December	1 230	486	1 716	21	750	274	<b>2 761</b>
<b>2005</b>							
January	568	217	785	25	297	156	<b>1 264</b>
February	530	375	905	19	367	210	<b>1 500</b>
March	992	344	1 336	19	363	125	<b>1 845</b>
April	659	321	980	16	237	93	<b>1 326</b>
May	727	342	1 068	19	273	109	<b>1 469</b>
June	725	267	991	12	234	117	<b>1 355</b>
July	591	355	946	16	390	180	<b>1 531</b>
August	1 065	543	1 608	9	536	92	<b>2 245</b>
September	1 436	443	1 878	12	510	63	<b>2 463</b>
October	1 177	425	1 602	9	988	198	<b>2 796</b>
November	1 897	903	2 800	16	987	318	<b>4 121</b>
December	r1 380	r1 184	r2 564	19	644	160	<b>r3 386</b>
<b>2006</b>							
January	486	407	893	18	322	162	<b>1 395</b>
February	812	495	1 307	2	325	82	<b>1 716</b>
VALUE (c) (\$'000)							
<b>2002-03</b>	47 504	27 733	75 237	1 179	53 703	9 088	<b>139 207</b>
<b>2003-04</b>	50 345	29 541	79 886	2 065	64 995	5 459	<b>152 405</b>
<b>2004-05</b>	78 428	30 510	108 937	1 728	68 063	9 512	<b>188 240</b>
<b>2004</b>							
December	8 499	3 467	11 966	161	9 997	1 241	<b>23 365</b>
<b>2005</b>							
January	4 648	1 275	5 923	121	3 291	753	<b>10 088</b>
February	4 257	2 203	6 460	103	4 174	1 109	<b>11 846</b>
March	7 530	1 950	9 479	106	4 295	602	<b>14 483</b>
April	5 712	2 369	8 081	156	4 585	467	<b>13 288</b>
May	5 340	2 664	8 005	123	3 585	476	<b>12 189</b>
June	5 240	2 035	7 275	62	3 965	557	<b>11 859</b>
July	4 806	2 930	7 736	163	5 118	770	<b>13 787</b>
August	8 887	4 277	13 164	43	6 425	426	<b>20 059</b>
September	11 315	2 877	14 191	97	7 763	289	<b>22 341</b>
October	8 451	2 799	11 251	189	r10 405	1 078	<b>r22 923</b>
November	14 710	4 778	19 488	97	10 466	1 665	<b>31 716</b>
December	r10 625	r4 613	r15 239	148	10 255	762	<b>r26 403</b>
<b>2006</b>							
January	4 705	2 298	7 003	129	6 236	729	<b>14 097</b>
February	7 700	2 597	10 297	21	4 318	327	<b>14 963</b>

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.



## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS

*continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.



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